

Information for prospective licensing partners

perSolar GmbH offers selected partner companies worldwide a product cooperation, based on a licensing agreement for the decentralized production and regional distribution of our newly launched “smart” solar thermal collector | *Models TLC-1000 + TLC-24K*

Licensee Opportunities

- own production
- unrestricted distribution in licensing area
- attractive high-margin market potential

Licensee Requirements + Services

- License agreement directly between licensor and licensee
- Minimum industrial production: 120,000 units / year
- Proof of financial feasibility and/or infrastructure for production, staff, distribution, marketing and other relevant means in order to achieve the licensing objective
- Initiation fee (set-up fee) + production-based license fee
- Components purchasing directly via licensor
- Quality management
- Compliance with (regional) regulatory/legal reporting requirements and permits
- Insurance coverage

Licensor Services

- Transfer of (patent pending) know-how
- Territorial + industry sector protection
- Production support | planning, construction + operation
- Marketing + distribution support
- Coordination of components logistics
- Licensee updates regarding product advancement + new developments

Please contact our manager for distribution and licensing for additional information:

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